

April 9, 2024

Dear TRS Employees,

I hope this message finds you well. I'm pleased to share that our performance for the First Quarter of 2024 aligns with our budget projections for the year. After facing challenges due to low water conditions on the Mississippi River and its tributaries in late 2023, we're glad to see normal river levels resume during this quarter. This has led to increased activity and improved efficiency for our boats, despite some fluctuations in barge freight rates. We're nearing completion on the construction of new covered hopper barges, set to be deployed by month-end. We are also excited to announce two new towboats expected to be operational by early 2025. Our ongoing investment in expanding our fleet reflects our commitment to enhancing the value of our Marine Transportation Division and our overall company.

In addition, we've recently invested in new excavators for our barge unload rigs and are refurbishing existing rigs to ensure they meet the highest safety standards. This initiative, aimed at our Services Division, which oversees barge unload rigs, port terminals, and land operations, underscores our dedication to maintaining a safe and efficient workplace environment.

Our Aggregate business, part of the Services Division, continues to perform steadily, with inventory levels being strategically managed at our retail sites to mitigate potential disruptions caused by summer river delays. Despite some retail closures last fall due to limited river access, rock sales, both wholesale and retail, are showing positive growth compared to the same period last year.

Our Canal Division, focused on liquid towing operations out of Houston, remains a strong contributor to our company's profitability. We're committed to expanding this business further by adding more equipment, recognizing its value to TRS.

I'm pleased to report that TRS's financial health remains robust as we conclude the First Quarter of 2024. We're dedicated to continually improving the benefits we offer to each of you, recognizing the hard work and dedication you bring to TRS.

Please remember that your safety is our top priority. If you have any questions or concerns, please don't hesitate to reach out.

Best regards,

Tom Gattle  
President and CEO  
Terral RiverService, Inc

